



# STRATHCONA CREDIT UNION

## NEWSLETTER

June 2003



## LOAN INSURANCE CHANGES

Up until recently all personal loans issued by Strathcona Credit Union have been life-insured at no additional cost to the member: this practice, unfortunately, has changed. Our insurer, Cumis, has not renewed our group coverage of loan holders because they are no longer offering this type of coverage in Quebec.

Note that all personal loans granted up to now remain fully covered for the outstanding balance in the event of the death of the borrower (unless, in the case of some recent loans, you were informed by a staff member that the loan was not insured).

The Credit Union has made arrangements with Desjardins to offer life and disability insurance on new loans. This coverage, however, will be optional and at cost to the borrower. Members will also be able to arrange for their own insurance if they so desire.

Details of the premiums and coverages will be provided in the next newsletter. Anyone applying for a loan before then will be informed of their insurance options by the staff member who takes their loan application.

levied against each portfolio. Within each member's portfolio are his or her active accounts.

When someone becomes a member of the Credit Union they are assigned a folio and within it they may have active savings, personal chequing, RRSP, term deposit and various loan accounts. The \$1.25 service charge is applied to the folio and not to each account within the folio.

### MISSION STATEMENT

In April of this year the Board of Directors confirmed the Strathcona Credit Union mission statement. It reads:

*The Strathcona Credit Union is a cooperative institution. Our membership includes employees of the English educational institutions in the Province of Quebec and English hospitals in the Montreal area. Our goal is to offer all the financial services that our members require.*



### HOLIDAYS

Please note that both offices of Strathcona Credit Union will be closed for the Fête Nationale and Canada Day on June 24th and July 1st respectively. Both days are Tuesdays. The offices will be open on the preceding Mondays.

### SERVICE CHARGES

Effective June 1, 2003 the Canadian Imperial Bank of Commerce increased its savings account service charges from \$0.60 to \$1.25 per transaction. At your credit union the service charge is \$1.25 per month per portfolio regardless of the number of transactions (with the exception of overdraft and certain other charges).

Members are reminded that the Strathcona Credit Union service charge of \$1.25 per month is

### CURRENT RATES

PERSONAL LOANS	8.25 %
CONSOLIDATION LOANS	10.25 %
LINE OF CREDIT	7.50 %
MORTGAGES	
1 year term (open)	5.25 %
2 year term (closed)	4.75 %
3 year term (closed)	4.95 %
4 year term (closed)	5.15 %
5 year term (closed)	5.25 %
TERM DEPOSITS *	
6 months	2.25 %
1 year	3.00 %
2 years	3.50 %
3 years	4.00 %
4 years	4.50 %
5 years	4.75 %

\* \$2,000 minimum. Rate subject to change without notice.  
Monthly interest payment less 0.25 %. (063)

# MORTGAGE BARGAINS

Your Credit Union is having a mortgage sale! The table below shows recent mortgage rates at various financial institutions. Take a look and compare—in almost each comparison Strathcona Credit Union offers you the best rate.

In a recent series of meetings the Board of Directors, in consultation with the Board of Audit and Ethics and

Institution financière	1 an ouvert	2 ans fermé	3 ans fermé	4 ans fermé	5 ans fermé
Banque de Montréal	6,50 %	5,45 %	5,70 %	-	6,19 %
Banque Scotia	6,60 %	5,40 %	5,60 %	-	6,15 %
Laurentienne	6,45 %	5,45 %	5,70 %	-	6,20 %
Banque Nationale	6,45 %	5,35 %	5,70 %	-	6,20 %
Banque Royale	6,45 %	5,20 %	5,60 %	-	6,15 %
Toronto-Dominion	6,50 %	5,45 %	5,80 %	-	5,10 %
National Trust	5,95 %	5,60 %	6,00 %	-	6,80 %
London Life	6,50 %	5,45 %	5,70 %	-	6,20 %
Groupe Investors	6,60 %	5,45 %	5,70 %	-	6,20 %
First National	-	5,45 %	5,80 %	-	6,30 %
ING Direct	-	-	4,50 %	-	4,95 %
<b>Caisse d'économie Strathcona</b>	<b>5,25 %</b>	<b>4,75 %</b>	<b>4,95 %</b>	<b>5,15 %</b>	<b>5,25 %</b>
<i>Les taux pour les institutions autres que la caisse d'économie ne sont fournis qu'à titre indicatif et pour comparaison et ne sont aucunement garantis</i>					

the General Manager, made an evaluation of services offered by the Credit Union. It was decided, amongst other issues, that we could better address our members' needs by concentrating on improving our mortgage services. In an effort to do just that the five-year closed mortgage rate has been lowered. Last month's rate was a half percent higher than its current 5.25%. This makes an already competitive interest rate even more interesting. Take a look at the table to the left and compare for yourself. You can see that in almost every category the Strathcona rate is the best.

The rates shown to the left and in the table on the first page of this newsletter are valid for the first week in June only-- it is now the policy of Strathcona Credit Union to review our mortgage rates each week. Check our website or call one of the offices to determine the current rate.

If your mortgage is coming due or if the penalty for early payment is not prohibitive, consider switching to your credit union. In fact, you can do all your banking with us. Direct deposit of pay cheques, savings and personal chequing accounts, RRSPs and term deposits, lines of credit, and many other financial services are available at your credit union. And don't forget our all-inclusive service charge of just \$1.25 per month. This is your one-stop shopping financial institution and you own it!

Speaking of owning the Credit Union, remember that we are a non-profit organization and attempt to rebate to members a proportion of any surplus earned in the previous year based on business transacted with the Credit Union. This means that there is a good chance that Strathcona Credit Union mortgagees will be rebated at the end of the year some of the interest they paid during fiscal 2002/2003, even at this incredibly low rate.

If you want to bring your mortgage to your Credit Union, give us a call at either of our offices. Our staff will be happy to inform you about how to make the change.