



STRATHCONA CREDIT UNION

NEWSLETTER

August 2003



CHECK OUR MORTGAGE RATES

The Strathcona Credit Union recognizes that its members have need of good mortgage loans and are therefore offering their best possible rates. Check the box below to see a recent rate.

Our new policy of adjusting rates frequently means, however, that you will have to call the office to get the most recent interest rates which now are subject to change every week.

If your mortgage is coming to term soon give us a call to see how we can offer you a better rate. In fact, it is sometimes better to pay the penalty to pay off your mortgage early in order to re-finance with Strathcona—again, call us for advice.

Our five-year (closed) rate is 4.75% as we go to press—give us a call to find out how low our rate is today.

ON LINE (OR NOT)

Speaking of up-to-the-minute information, don't forget to get in touch through the internet if you are connected. Our website is strathconacu.com. This is an excellent site, created by Board of Directors member Luciano Borrelli, which gives both current and archived information. If you want to e-mail us we can be found at scu@qc.aira.com.

Not connected? Telephone to Kirkland at 514 426-5111 or 514 937-5515 and 514 937-9073 (fax). Our toll-free line is 1-888-350-5111.

THE HOURS

Both offices of the Strathcona Credit Union will return to regular office hours on Tuesday, September 4th. From that date, we will at your service between 9:00 a.m. and 5:00 p.m. Remember that if your credit union business takes more than a few minutes, call ahead. That way we can be sure that a staff member will be available to help you without delay.

ACCESD

Most members are aware that they can retrieve account information, make transfers between accounts, pay bills, and set up pre-authorized payments using a Desjardins Multiservices card and a computer or touch-tone™ telephone. What may not be as widely known is

that one can access all of one's folios at all *caisses* Desjardins from one card. Transfers can be made between all folios and accounts from any telephone, internet-capable computer, or Desjardins ATM machine.

If you aren't yet making use of these electronic services the first step is to get a Desjardins Multiservices card from the Strathcona Credit Union office nearest you or have one mailed to you. Then, card in hand, call Desjardins at 1-800-CAISSES or 1-800-224-7737. AccèsD registration and usage fees are covered by the monthly service charge.

Speaking of service charges, one charge that your credit union cannot avoid charging is the \$1.50 fee levied by the Interac/Plus system when you use your Desjardins Card in another institution's ATM. This is in addition to charges being deducted directly from your account by the institution which owns the ATM. These new secondary charges can range from \$1.25 up.

Neither of these charges are levied on Strathcona members who use their Desjardins card at a Desjardins ATM.

CURRENT RATES

PERSONAL LOANS	8.25 %
CONSOLIDATION LOANS	10.25 %
LINE OF CREDIT	7.50 %
MORTGAGES	
1 year term (open)	5.50 %
2 year term (closed)	4.35 %
3 year term (closed)	4.50 %
4 year term (closed)	4.75 %
5 year term (closed)	4.95 %
TERM DEPOSITS *	
6 months	1.75 %
1 year	2.50 %
2 years	2.75 %
3 years	3.25 %
4 years	3.50 %
5 years	4.00 %

* \$2,000 minimum. Rate subject to change without notice.

Monthly interest payment less 0.25 %. (083)

NEW LOAN INSURANCE RULES

Up until April 1st of 2003, all personal loans issued by Strathcona Credit Union since its inception were life-insured at no additional cost to the member: this practice, unfortunately, has changed. Our insurer, Cumis, has not renewed our group coverage of loan holders because they are no longer offering this type of coverage in Quebec.

Note that all personal loans granted up to April 1st **remain fully covered** for the outstanding balance of the loan in the event of the death of the borrower. Members should be aware, however, that any changes in such loans will most likely result in termination of that insurance.

Insuring loans and savings has a history in our Credit Union. The former PAPT Credit Union provided life insurance on savings accounts (to a maximum of \$2,000) until 1997. More importantly, loan insurance was automatic and at no cost to the member until April 1st of this year. The former FESCT Credit Union similarly covered the cost of life insurance on loans: Both PAPT and FESCT Credit Unions offered disability insurance at the members' expense. The original Strathcona Credit Union

offered life and disability coverage at members' expense.

As of May 31, 2003 loans and mortgages granted by the current Strathcona Credit Union can be life and disability insured by Desjardins. However, the premiums will now be charged to the member.

Loans granted by the current Strathcona Credit Union between April 1, 2003 and May 31, 2003 were uninsured but are eligible for insurance now, at the rates indicated below. Call either office for more information.

A loan that is life insured is a loan that does not exist for the estate of the borrower. If a borrower dies before his or her loan is paid off the Credit Union is fully reimbursed by the insurer and the heirs pay nothing. When a loan is insured for disability, regular loan payments are made to the Credit Union for however long the disability lasts.

The table below indicates the life and disability insurance premiums for Strathcona Credit Union loans. The rates quoted are payable monthly for each \$1,000 of loan principal dependant upon the age of the borrower at the time the loan is taken.

RATE PER \$1,000 NET DEBT					
AGE	LIFE INSURANCE				DISABILITY INSURANCE
	0 TO \$19,000		\$20,000+		
	HOMME	FEMME	HOMME	FEMME	
18-30	0.13 \$	0.11 \$	0.07 \$	0.05 \$	1.04 \$
31-35	0.21 \$	0.16 \$	0.10 \$	0.08 \$	1.25 \$
36-40	0.32 \$	0.21 \$	0.20 \$	0.12 \$	1.46 \$
41-45	0.47 \$	0.28 \$	0.30 \$	0.18 \$	1.85 \$
46-50	0.68 \$	0.41 \$	0.45 \$	0.27 \$	2.36 \$
51-55	0.94 \$	0.56 \$	0.65 \$	0.39 \$	3.00 \$
56-60	1.20 \$	0.73 \$	0.85 \$	0.54 \$	3.84 \$
61-65 (1)	1.44 \$	0.87 \$	1.15 \$	0.70 \$	4.88 \$
66-70 (2)	1.77 \$	1.07 \$	1.60 \$	0.95 \$	6.20 \$
71-75*	2.90 \$	1.75 \$	2.90 \$	1.75 \$	--
76-79*	4.90 \$	2.95 \$	4.90 \$	2.95 \$	--

* For revision if term is longer than 10 years.

(1) Enrollment: Disability Insurance under age 65.

(2) Enrollment: Life Insurance under age 70.